

Scott Savage



Scott is a highly sought-after advisor, speaker and influencer on the topics of leadership, sales, and negotiation. For more than 38 years, he has helped executives from a wide range of clients grow and expand their business including Abbott, Accenture, AkzoNobel, Arthur D. Little, Booz & Company, Booz Allen Hamilton, Cognizant, Computer Associates, Crowe Horwath, CSC, Dell, Deloitte, EY, Ford, General Motors, Haworth, HP, Honda, IBM, KPMG, Microsoft, Motorola, Nike, Oracle, Panduit, PepsiCo, Quest Diagnostics, Royal Dutch Shell, Siemens, Symantec, Texaco, Underwriters Laboratories, Visa, and Verizon.

Scott is a Managing Director and global leader of the Sales Performance practice at FranklinCovey. He holds a Bachelor's of Speech Communications and a Master's of Public Administration from the Marriott School of Management at Brigham Young University.

In addition to authoring several articles, Scott has co-authored, *The Employee Engagement Mindset* (McGraw-Hill 2012) and an upcoming new book, *Strikingly Different*, to be released in June 2021.

Scott enjoys reading and writing, along with many outdoor activities including, golf, hiking, running, triathlons, and skiing. He resides in Utah with his wife Cindi, and their family.

CERTIFIED TO DELIVER

- *The 7 Habits for Managers®*
- *The 7 Habits of Highly Effective People® Foundations*
- *The 7 Habits of Highly Effective People®: Signature Edition 4.0*
- *Helping Clients Succeed®: Filling Your Pipeline*
- *Helping Clients Succeed®: Key Account Management*
- *Helping Clients Succeed® Negotiations*
- *Helping Clients Succeed® Qualifying Opportunities*
- *Helping Clients Succeed® Sales Leadership*
- *Helping Clients Succeed® Strikingly Different*
- *Live-Online Delivery*